

# Forsys' Contract Lifecycle Management Services

Make Every
Contract Powerful

# Benefits of CLM Implementation



Reduce contract cycle time



Gain complete visibility into contracts at all stages

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Protect patent work & rights



Enhance regulatory compliance



Standardize process devoid of bottlenecks



Tracking performance & other details



Centralized repository & approved formats

The ever-growing demand to deliver high quality and carefully drafted contracts at a faster rate is putting tremendous pressure on the legal, finance, procurement, and other departments. Companies of all sizes are legally bonded by multiple contracts with buying-side, selling-side, and third parties. On many occasions, the internal contracts team may not be able to grow at the same speed and may fall short of administering all the agreements manually and seeing through the labyrinth of clauses for any hidden risks.

# Contract Lifecycle Management (CLM) Software

CLM software automates and digitizes the entire process of contract management and enables different teams to effectively collaborate, review, and close deals faster. In addition, a resilient CLM software empowers companies to bid adieu to inefficient manual administration of agreements, disjointed processes, siloed data, and eliminate masked threats.

# Forsys for Contract Management Software

Forsys extends a whole range of CLM services starting from consultation to assessment, readiness to development, integration to implementation, and customization to deployment. We also support organizations with change management and managed services to help companies run businesses uninterrupted.

Our team of experts can effortlessly integrate CLM with all the solutions, such as CRM, CPQ, ERP across the Lead-to-Revenue cycle and accelerate revenue operation and recognition.

Forsys as a Lead-to-Revenue partner of Conga has completed numerous projects in Healthcare, Manufacturing, Hi-Tech, Financials Services, and Software & Business industries.

# Why Forsys for CLM



End-to-End Contract Management Experts – Certified experts with proficiency in Contract Classification, Key Data Elements Extraction, and Loading & Ongoing Management of Contracts on Conga CLM



**Bolt-on Solutions** – Bolt-on solutions Al-enabled accelerators to expedite migrations and integrations and automatically onboard legacy contracts.



Integration & Migration Expertise – Experience in executing complex migrations and integrations between Conga, Salesforce, and leading eSignature platforms (Adobe Sign, Conga Sign, DocuSign)



Industry-specific Templates – Industry vertical templates on most negotiated and standardized clauses to reduce business risk and improve contract compliance.

### **Our Success Stories**



Implementation of Conga CLM to Digitize Contracting Process for Telecom Giant.

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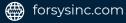
Forsys Implements Conga CLM for a \$6B Insurance Company, Results in 45% Increment in Contract Accuracy\_

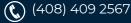
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Leading Healthcare Platform Provider Relies on Forsys Managed Services for Conga CLM Solution, Reduces IT Costs by ~25%

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### **About Forsys**

Forsys focuses exclusively on Lead-to-Revenue bringing clients end-to-end consulting, services, and technologies to help transform their Revenue lifecycle. We partner with leading vendors such as Conga to turn their manual contracts into smarter technology.

To know more, click here.