

# Salesforce Techno Functional Consultant (CPQ/CLM)

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## Required Skills/Experience

- Must have 6+ years of experience in Salesforce Technologies
- Certified in Salesforce Apttus CLM/Conga CLM/Salesforce Consultant/Sales & Service Cloud Consultant
- Excellent communication skills
- Experience working as a business analyst/Solution Architect in Sales and Service cloud and CLM
- Experience in conducting CLM Model workshops to gather customer business requirements.
- Experience in coordinating multiple teams.
- Ability to facilitate functional requirements and design sessions with customer business stakeholders
- Experience in leading User Acceptance Testing sessions to ensure business users are comfortable with the solution
- Ability to work independently & distributed teams and can coordinate on-site/Off-shore team setting to deliver high quality results.
- Excellent Analytical and Problem Solving Skills.
- Have a technical background and a BE or MCA in a computer-related field

## Employer Contact

HR Manager:

**[recruiter.in@forsysinc.com](mailto:recruiter.in@forsysinc.com)**

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