

Datasheet

Top Data Facts of Salesforce CPQ Success with Forsys

Accelerate Implementation, Increase ROI,
& Unlock a Smoother Sales Cycle

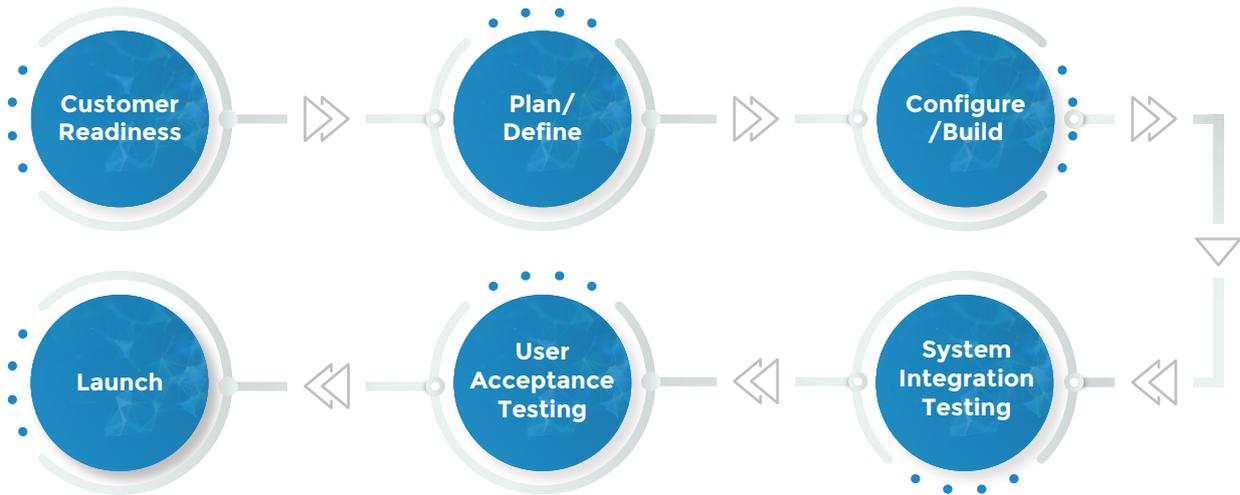
Forsys Introduces Simplicity and Injects Speed into Salesforce CPQ Implementation

Salesforce CPQ implementation from Forsys gets businesses up and running faster with proven processes, best practices, and 175+ Salesforce Certifications & 120+ Certified Navigators in Sales Cloud, CPQ globally. As a leading ISV and consulting partner for Salesforce, **Forsys** has executed 200+ engagements across multiple industries.

Having implemented Salesforce CPQ for the world's leading organizations, we help businesses streamline the phases of quoting, signing contracts, and revenue collection to automate their sales process with the ability to:

-  Handle complex product configurations with ease.
-  Assist customers in making the best purchasing decisions possible based on factors such as operating costs, energy efficiency, and so on.
-  Create winning sales proposals in a fraction of the time.
-  Utilize the defined pricing hierarchies to provide clients with the best products at the best price.
-  Offer accurate quotes on the basis of existing agreements and purchase history.

Implementation Methodology



Customer Readiness: In this step, the necessary data and Salesforce environment components are prepared in collaboration with the client.

Plan/Define: The project plan is established, and the objectives, deliverables, & use cases are reviewed.

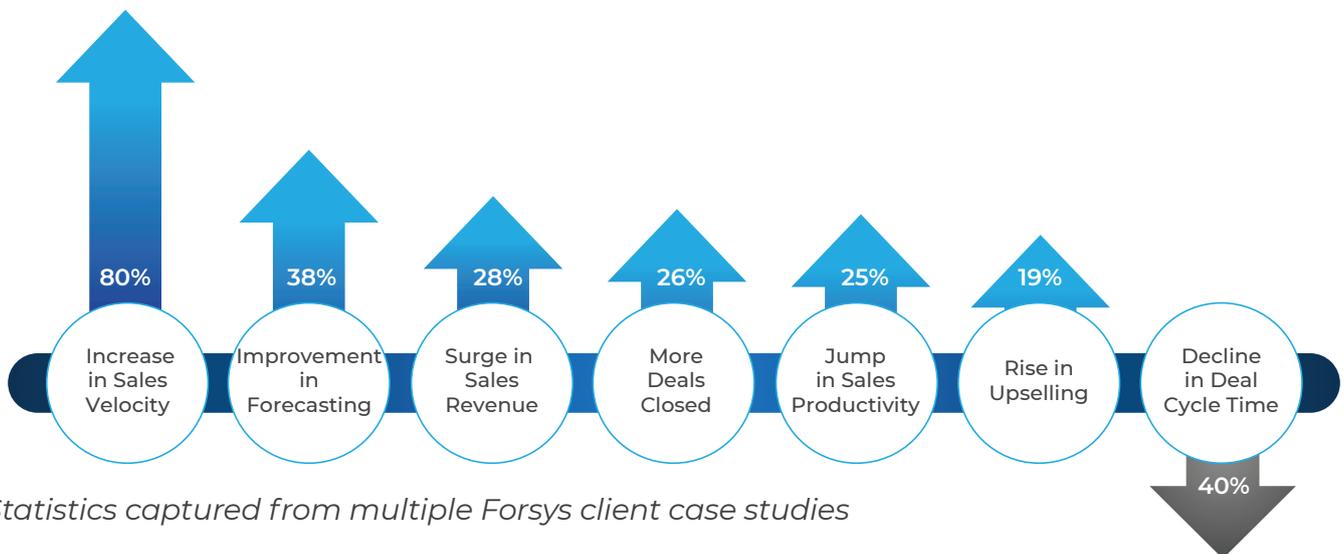
Configure/Build: The scope is defined and the requirements are confirmed by the customer. After that, the solution is configured and then the deployment plan is created.

System Integration Testing: The solution is configured as per the predefined use cases to check its readiness for user acceptance testing.

User Acceptance Testing: The customer confirms that the system is configured as per the predetermined requirements and design.

Launch: The solution is deployed to production.

Outcomes from Forsys' Salesforce CPQ Customers



**Statistics captured from multiple Forsys client case studies*

Consult our team of dedicated Salesforce experts to understand how Forsys can help businesses speed up their Salesforce CPQ implementation journey.